# Washington Dollars and the Puerto Rican Economy: Amounts, Impacts, Alternatives<sup>1</sup>

Arthur MacEwan and Angel Ruiz

#### Abstract

By examining the Washington to Puerto Rico flow of funds in some detail and comparing it with the flow of federal funds to the states, this paper demonstrates that the island's receipt of funds is not uniquely large and cannot be viewed as representing the "largess" of U.S. taxpayers. The funds coming from Washington to Puerto Rico cannot bear the weight of responsibility for the island's economic problems that various sources have placed upon them. Puerto Rico's economic ills have to be explained by a larger set of factors. Nonetheless, some of the Washington to Puerto Rico transfer programs may create a set of incentives that are not in the interests of Puerto Ricans. As a result, the policy prescriptions offered here have much in common with those of analysts who see the transfer programs as a major problem, in particular with regard to the Earned Income Tax Credit. The policy prescriptions offered here, however, go beyond others in suggesting a more favorable treatment of Puerto Rico with regard to federal procurements and the Child Tax Credit. An overall message of the analysis is that the flow of federal funds could be changed in a positive rather than punitive manner to improve the operation of the Puerto Rican economy.

JEL Classification: H77, O11, O19, O20, R11

Key Words: Puerto Rico, Flow of Funds, Development Policy, Earned Income

Tax Credit

<sup>&</sup>lt;sup>1</sup> Paper presented to the Asociación de Economistas de Puerto Rico, La Vigésimacuarta Asamblea Anual, *Estrategia Económica De Puerto Rico*, 24 de Agosto de 2007. The authors are, respectively, Professor of Economics at the University of Massachussets Boston <u>arthur.macewan@umb.edu</u>, and Professor of Economics in the Doctoral Program of Business Administration, Interamerican University of Puerto Rico, Metropolitan Branch <u>angelruiz@prtc.net</u>.

### I. Introduction

In fiscal year 2004, Puerto Rico received \$15.475 billion from the federal government, including funds in all categories of federal expenditures – ranging from federal procurements and federal salaries to support for the Nutritional Assistance Program, from Social Security and Medicare payments to grants for the public schools. This amounted to \$4,003 per person on the island, as compared to per capita personal income of \$11,844.<sup>2</sup>

Was this a lot or a little? How did the federal funds received by Puerto Rico compare with the federal funds received by the fifty states and DC? Which categories of funds flowing to Puerto Rico and the states from Washington were large and which were small? How might these funds have affected economic activity in Puerto Rico? Are there alternative ways that federal funds could be directed to Puerto Rico such that the economic impact would be more positive?

These sorts of questions about the Puerto Rican economy and its relation to policies in Washington have long been of interest. They have, however, been given new urgency in recent years by the relatively slow growth of the Puerto Rican economy and by a number of pronouncements to the effect that funds from Washington are responsible for the island's economic problems, for the low rate of economic growth and a low level of participation in the paid labor force. These pronouncements have appeared in both the popular media and scholarly publications.

On October 23, 2006, for example, an editorial in the *New York Times* lamented the poor economic condition of Puerto Rico and told its readers: "Much of the blame can be put on Washington." Suggesting that Puerto Rico was getting too much support from Washington, the *Times* continued:

"The study [by the Center for the New Economy (CNE) and the Brookings Institution] is spurring a debate over welfare and other social programs. Some of the economists' prescriptions are harsh, including curtailment of food stamps. But part of the mission seems to be shock therapy. That may work and might even help to get policy makers on the search for solutions."

In its May 25, 2006, issue, *The Economist*, also drawing on the volume from the CNE and Brookings, had published an article under the heading: "Trouble on Welfare Island: Overbearing government and the welfare state are hurting the United States' poorest citizens." *The Economist* opined that in Puerto Rico, "Many things have gone wrong. Most

<sup>&</sup>lt;sup>2</sup> More recent data providing the detail necessary for the empirical work presented here are not yet available. In particular, the *Consolidated Federal Funds Report for Fiscal Year 2004*, issued in December 2005 by the U.S. Census Bureau, is the most recent such report available. We are grateful to Arjuna Costa for many of the calculations on which this paper is based.

<sup>&</sup>lt;sup>3</sup> The "study" referred to by the *Times* is *The Economy of Puerto Rico: Restoring Growth*, edited by Susan M. Collins, Barry P. Bosworth, and Miguel A. Soto-Class, Center for the New Economy, San Juan, and Brookings Institution, Washington, 2006.

important, however, is that the United States government assumed too big a role in the Puerto Rican economy..." The "largess" of the U.S. government and "generous United States taxpayers" has, according to *The Economist*, generated a perverse set of practices and incentives that keeps labor participation low and undermines ambitions.

The scholarly analyses in the CNE-Brookings volume are more carefully stated and their conclusions are qualified. Yet it is readily apparent how the *Times* and *The Economist* pulled from this volume the message that excessive federal funds flowing to Puerto Rico are a foundation of the island's economic problems. Two complementary chapters in the CNE-Brookings report are especially relevant: "Labor Supply and Public Transfers" by Gary Burtless and Orlando Sotomayor, and "Why Don't More Puerto Rican Men Work? The Rich Uncle (Sam) Hypothesis" by María E. Enchautegui and Richard B. Freeman.

The Burtless-Sotomayor essay repeatedly describes the transfer payments from Washington to Puerto Rico as "generous" and argues:

"Low-income Puerto Ricans enjoy relatively *generous* income supplements and retirement benefits without imposing heavy tax burdens on highly compensated workers. The transfers received by less affluent citizens depress the incentive for them to work or to migrate to the mainland to find better jobs or wages. Because the commonwealth does not have to pay for all these transfers, benefits are almost certainly more *generous* than would be the case if their full cost fell on island taxpayers. As a result, relatively *generous* redistribution on behalf of Puerto Rico's poor, aged, and disabled populations reduces employment rates below where they would be if all transfers in the island were financed with taxes imposed on Puerto Rican residents." (page 82-3, emphasis added)<sup>4</sup>

Enchautegui and Freeman, examine a variety of factors affecting the labor force participation rate of Puerto Rican men, including the possible incentive impact of transfer payments but also other aspects of the Puerto Rico-Washington relationship. Yet the central theme of their argument, that the largess of a "rich uncle (Sam)" is responsible for much of Puerto Rico's economic difficulties, carries the same basic message as that of Burtless and Sotomayor. It is, moreover, a message that resonates through much of the CNE-Brookings volume.

Yet the picture presented in these popular and scholarly sources is highly misleading. A full examination of the flow of funds from Washington to Puerto Rico does not justify the "generous" characterization. A comparison of the situation of Puerto Rico to that of the individual states shows that the island's receipt of funds is not uniquely large and cannot be viewed as representing the "largess" of U.S. taxpayers (or a "rich uncle"). A more complete

-

<sup>&</sup>lt;sup>4</sup> The emphasis given by Burtless and Sotomayor to the point that the benefits received in Puerto Rico do not place a tax burden on highly compensated Puerto Ricans is somewhat misleading. In their analysis, benefits received through payroll taxes are an important issue, and Puerto Ricans pay the payroll taxes just like citizens in all of the states. In this regard, then, the situation of Puerto Rico is the same as that of the individual states.

picture of the situation suggests that the funds coming from Washington to Puerto Rico cannot bear the weight of responsibility for the island's economic problems that these various sources place upon them. The economic ills given attention by Burtless and Sotomayor and by Enchautegui and Freeman have to be explained by a larger set of factors.

Nonetheless, some of the Washington-to-Puerto Rico transfer programs may create a set of incentives that are not in the interests of Puerto Ricans. As a result, the policy prescriptions offered here have much in common with those of Burtless and Sotomayor and Enchautegui and Freeman, in particular with regard to the Earned Income Tax Credit – though the prescriptions offered here go beyond theirs in suggesting a more favorable treatment of Puerto Rico with regard to federal procurements and the Child Tax Credit. Equally important, the analysis here does not provide support for the argument that Puerto Rico is getting "too much" and that the correction for the island's economic ills may lie in a cut-off in the manner suggested in the *Times*' call for "shock therapy." Indeed, an overall message of the analysis here is that the flow of federal funds could be changed in a positive rather than punitive manner to improve the operation of the Puerto Rican economy

# II. How Large is the Flow of Funds to Puerto Rico: Comparison with the States

# A. A Starting Point: The Gross Flow of Funds

There are various ways to appraise the magnitude of funds flowing from Washington to Puerto Rico. To begin with, taking as a starting point the \$4,003 per capita that Puerto Rico received in fiscal year 2004, the island received less from the federal government than did any state or the District of Columbia (DC). In that year, the average per capita funds going to the states, DC and Puerto Rico was \$7,273. Thus, in per capita terms, Puerto Rico received 55 percent of the average.

What was true overall was also true in almost every broad category of funds that go from the federal government to the states, DC and Puerto Rico: in per capita terms, Puerto Rico was at the bottom or near the bottom of the list. A summary of Puerto Rico's position for fiscal year 2004 is shown in Table 1.<sup>5</sup> Regarding the various categories of funds shown in Table 1:

• In the largest category, which includes social security, disability and Medicare, in fiscal year 2004 Puerto Rico received \$1,903 per capita, less than any state or DC; this was only 58.6 percent of the average. Puerto Ricans pay the payroll taxes that contribute to the financing of these receipts.

\_

<sup>&</sup>lt;sup>5</sup> Data in the tables for this paper are from the following sources: *IRS Data Book, FY 2004*; *Consolidated Federal Funds Report for Fiscal Year 2004*, U.S. Census Bureau; *Bureau of Economic Analysis: Regional Economic Accounts*; Government Development Bank for Puerto Rico.

- In the category "other direct payments," which includes funds for the Nutritional Assistance Program (food stamps) and other welfare-type payments, Puerto Rico's position rises to 49<sup>th</sup>. Its receipts per capita of \$331 in fiscal year 2004 were 72.9 percent of the average. All payments in this category amounted to 2.8 percent of per capita personal income in Puerto Rico in 2004. (See notes to Table 1 for more on the content of this category.)
- In the large category of "grants" second to social security, disability and Medicare Puerto Rico received \$1,373 per capita and rose to 38<sup>th</sup> on the list (89 percent of the average). This category includes several programs that are designed either by formula or discretionary policy to support low-income areas. (See notes to Table 1 for more on the content of this category.)

Table 1: Federal Government Payments to Puerto Rico Per Capita; Rank of Puerto Rico Among States, DC, and Puerto Rico; and Payments to Puerto Rico as a Percentage of Average to States, DC and Puerto Rico, Fiscal Year 2004

Category of Payments	Amount per capita	Rank	Percent of Average
Retirement, Disability & Medicare	\$1,903	52	58.6
Other Direct Payments <sup>7</sup>	331	49	72.9
EITC and CTC <sup>8</sup>	13	52	5.3
Grants <sup>9</sup>	1,373	38	89.0
Salaries and Wages	265	52	35.6
Salaries and Wages w/o Defense	180	52	41.0
Procurement	119	52	11.1
Procurement w/o Defense	46	52	11.6

<sup>7</sup> Other Direct Payments consist primarily of direct payments for individuals, other than retirement, disability and Medicare. Major categories of such payments include unemployment compensation, food stamp payments, federal employees' life and health insurance and agricultural assistance.

<sup>8</sup> Tax credits under the Earned Income Tax Credit and Child Tax Credit Programs. Puerto Ricans are generally not eligible for either of these credits with regard to income earned on the island; they are eligible for the Child Tax Credit if they have three or more children.

<sup>&</sup>lt;sup>6</sup> The food stamp program as such has not existed in Puerto Rico since 1982, when, as pointed out by Burtless and Sotomayor, "...the federal government eliminated the standard food stamp program in Puerto Rico and replaced it with a nutrition block grant payable to the commonwealth government...To maintain a food assistance program under a smaller budget, the commonwealth government established a replacement program known as the Nutritional Assistance Program (NAP)." (p. 99).

<sup>&</sup>lt;sup>9</sup> Grants include both Formula Grants (allocation of money to states and subdivisions according to a distribution formula prescribed by law and not related to a specific program) and Project Grants (funding of either specific projects or the delivery of specific products and services). Principal funders include the departments of Health and Human Services, Transportation, HUD, Education and Agriculture.

- Puerto Ricans are generally not eligible for the Earned Income Tax Credit or the Child Tax Credit. (The main exception is that Puerto Ricans may claim the latter when they have three or more children.) Thus for this "tax expenditure," Puerto Rico is not only at the bottom of the list, but receives only 5.3 percent of the average.
- In the categories of federal wages and salaries and procurements, Puerto Rico is again at the bottom of the list, receiving 35.6 percent of the average in the former category and 11.1 percent in the latter.

Thus when the dispersal of federal funds is viewed in terms of payments per capita, Puerto Rico does not appear to receive very much from the federal government. Quite the contrary: the island receives significantly less than any state or DC. Even when focus is placed on those categories of funds that are usually classified as social welfare or as directed toward low-income regions, Puerto Rico does not stand out as a large recipient in terms of the per capita receipt of funds from the federal government. Also, as is well known, while federal procurements and federal payments of wages and salaries serve other functions as well, they are also used to support jobs and incomes in the various parts of the country; and Puerto Rico's share in this category of funding is especially low.

#### **B.** The Flow in Relation to Income

When, however, the dispersal of federal funds is viewed in relation to the per capita personal income of the states, DC and Puerto Rico, the situation might be subject to a different interpretation. After all, in 2004, per capita personal income in Puerto Rico was only slightly more than one-third of per capita personal income in the states, DC and Puerto Rico taken all together – \$11,844 as compared to \$32,620.

Table 2, then, shows that in relation to personal income, Puerto Rico ranked fourth in terms of the amount of funds it received from Washington. For Puerto Rico, in 2004 total funds per capita coming from Washington amounted to 33.8 percent of per capita personal income. DC (132.8 percent), Alaska (38.1 percent) and New Mexico (40.2 percent) each received more in relation to per capita personal income than did Puerto Rico; Virginia (33.8 percent), West Virginia (32.8 percent), North Dakota (32.5 percent), and Mississippi (31.8 percent) received only slightly less. Of course in some of these states, and especially DC, wages and salaries and procurement play an especially large role. But, again, federal wages and salaries and procurement expenditures are used to support jobs and incomes (though DC and perhaps Virginia are special cases).

Table 2: Federal Government Payments to Puerto Rico Per Capita as a Percentage of Per Capita Personal Income; Rank of Puerto Rico Among States, DC, and Puerto Rico; and Payments to Puerto Rico as a Percentage of Average to States, DC and Puerto Rico, Fiscal Year 2004<sup>10</sup>

Category of Payments	Percent of	Per	Capita	Rank	Percent of
	Personal Inco	me			Average
Retirement, Disability & Medicare	16.1			2	161.6
Other Direct Payments	2.8			7	201.1
EITC and CTC	0.1			52	15.7
Grants	11.6			3	245.2
Salaries and Wages	2.2			27	96.5
Salaries and Wages w/o Defense	1.5			16	111.5
Procurement	1.0			51	30.3
Procurement w/o Defense	0.4			49	32.9
Total	33.8			4	153.6

\_

<sup>&</sup>lt;sup>10</sup> See notes to Table 1.

Table 2 also shows that in no broad category was Puerto Rico receiving the largest amount of funds per capita in relation to per capita personal income. With regard to the largest category – retirement, disability and Medicare – West Virginia ranked higher, receiving an amount in this category of 17.3 percent of per capita personal income, as compared to Puerto Rico's 16.1 percent. (In the retirement, disability and Medicare category, where Puerto Rico ranks second to the top, it is important to keep in mind, as noted above, that Puerto Ricans contribute to the payroll taxes that finance these payments – as do people throughout the United States.) In the other large category, grants, Puerto Rico ranked third behind DC and Alaska. In the "other direct payments" category, including the Nutritional Assistance Program (food stamps), Puerto Rico was seventh. And in the procurement category, Puerto Rico is almost at the bottom; and of course with regard to CTC and EITC, Puerto Rico is last on the list.

Much of federal payments to states, DC and Puerto Rico is intended and justified precisely on the basis that those payments are a means to provide support where incomes are low. This is true not only of such programs as food stamps and the large category of "grants," but it is also to some degree the case for procurements and various other forms of federal spending. Thus, as we would expect, many of the states that rank high in terms of the funds they receive relative to personal income are the states with low personal income per capita. Puerto Rico has a per capita personal income well below that of any state (in 2004, 48.3 percent of that of Mississippi, the lowest income state). Still, Puerto Rico is not at the top of the list, not overall and not in any category.

# **C.** The Net Flow by Various Measures

Perhaps it could be argued that Puerto Rico receives a large amount of federal funds relative to the amount of federal taxes that Puerto Ricans pay. Puerto Ricans do not pay federal income tax on income earned in Puerto Rico, though they do pay federal payroll taxes. Thus the payments by Puerto Rico to the federal government are small relative to states.<sup>11</sup>

Yet, when Puerto Rico, DC and the states are ranked by net receipts per capita from the federal government – that is, receipts less federal taxes – Puerto Rico is far from the top of the list. For fiscal year 2004, when all categories of federal expenditures are taken into account, Puerto Rico ranks 19<sup>th</sup>. Alaska, the highest ranking state, received on net \$8,005 per capita; Puerto Rico on net received \$2,823. Table 3 presents these data for the fifty states, Puerto Rico, and DC.

<sup>&</sup>lt;sup>11</sup> As evident in the quote in the Introduction above, Burtless and Sotomayor give some importance to this net concept, arguing: "Because the commonwealth does not have to pay for all these transfers, benefits are almost certainly more generous than would be the case if their full cost fell on island taxpayers." However, see footnote number 4 above.

<sup>&</sup>lt;sup>12</sup> The District of Columbia is at the top of the list, with net per capita receipts of \$37,457, but it is clearly a special case. Several of the states, including Alaska and New Mexico (right behind Alaska with \$7,348 per capita) owe their high rankings to large military expenditures relative to population; and Virginia, next on the list, ranks high because of its proximity to Washington. However, several of the states ranking higher than Puerto Rico are not obvious "special cases" – for example, West Virginia, Mississippi, Alabama, Maine, South Carolina and Louisiana.

Table 3: Per Capita Net Receipts of Federal Funds, 2004: States, Puerto Rico, and DC (dollars)\*

	Net Receipts	Rank		Net Receipts	Rank
District of	<b>K</b>			<b>.</b>	
Columbia	37,457	1	Missouri	1,381	27
Alaska	8,005	2	Kansas	1,282	28
New Mexico	7,348	3	Indiana	1,019	29
Virginia	5,940	4	Oregon New	916	30
West Virginia	5,562	5	Hampshire	689	31
North Dakota	5,157	6	Pennsylvania	658	32
Montana	4,792	7	Washington North	525	33
Mississippi	4,700	8	Carolina	236	34
Alabama	4,629	9	California	-62	35
South Dakota	4,389	10	Nevada	-129	36
Maryland	4,383	11	Rhode Island	-188	37
Maine	4,175	12	Michigan	-225	38
South Carolina	3,586	13	Arkansas	-310	39
Kentucky	3,514	14	Georgia	-350	40
Hawaii	3,093	15	Texas	-380	41
Arizona	2,984	16	Wisconsin	-473	42
			Massachusett		
Wyoming	2,980	17	S	-837	43
Louisiana	2,887	18	Colorado	-906	44
Puerto Rico	2,823	19	Ohio	-1,181	45
Vermont	2,596	20	New York	-1,370	46
Idaho	1,887	21	Nebraska	-1,385	46
Oklahoma	1,858	22	Illinois	-2,393	48
Utah	1,826	23	Connecticut	-3,223	49
Iowa	1,768	24	New Jersey	-4,025	50
Florida	1,677	25	Minnesota	-5,639	51
Tennessee	1,557	26	Delaware	-7,010	52

<sup>\*</sup> Net receipts are all federal expenditures to the state, Puerto Rico, or DC less total taxes paid to the federal government from the state, Puerto Rico, or DC.

Puerto Rico's position may be surprising because, as noted, Puerto Ricans do not pay federal income tax on Puerto Rican source income. The very small amounts of federal wages and salaries and federal procurement expenditures received in Puerto Rico provide a large part of the explanation for its low (relative to expectations) ranking. Puerto Rico is near the top of the ranking only when retirement, disability and Medicare are considered alone. (See Appendix I for these more detailed results.)

The meaning of these net measures is not clear, and there is little rationale – if any – behind the idea that the payments of the states and regions to the federal government should balance their receipts. Federal payments are designed to serve multiple functions, ranging from providing income and employment in relatively low-income regions to building infrastructure (e.g., highways) throughout the country to establishing military bases and purchasing military equipment. There is no reason that for any state or region the payments should equal the receipts. Indeed, because of an implicit federal commitment to support regional income convergence, it is to be expected that low-income regions would necessarily have relatively large net receipts and relatively low payments. (Moreover, as will be demonstrated shortly, if balanced fiscal relations with the federal government were imposed on the individual states and Puerto Rico, the impacts could be devastating.)

Yet even accepting the net receipts measure as meaningful, Puerto Rico is far from the top of the list, as shown in Table 3. Furthermore, if the data on net federal receipts are viewed in relation to personal income, an approach that makes Puerto Rico's ranking relatively high, the island does not stand as an outlier, distinct from high recipient states. (See Appendix I for details.)

# III. Economic Impact

There are at least two ways that the flow of federal funds to the states, Puerto Rico, and DC affect local economies. On the one hand, clearly the federal funds provide a demand stimulus to economic activity, creating jobs and raising incomes. Indeed, it is reasonable to assume that there is a multiplier impact, with each dollar of federal funds going to a state creating more than a dollar of additional income in that state. On the other hand, federal funds flowing to a region may have a negative impact. A heavy reliance on federal defense procurements, for example, could pre-empt the development of other types of business activity in a region. Or, as Burtless and Sotomayor and Enchautegui and Freeman argue, the flow of social welfare funds to a region might undermine work incentives and help explain Puerto Rico's low labor force participation rate – about 47 percent as compared to 66 percent in the states.

<sup>&</sup>lt;sup>13</sup> The stimulus is at the margin, a stimulus resulting from an extra dollar of fund going to a region, given the amount of taxes or federal borrowing that comes out of that region. Whether or not the overall stimulus from the inflow of federal funds to a region is greater than the outflow of funds (federal taxes and borrowing) from that region is a separate and more complex question. In general, however, for those regions (Puerto Rico, DC and several states) where the inflow of funds is substantially greater than the outflow of taxes and borrowing, the stimulus would clearly be positive.

As to the positive economic impact of the federal flow of funds to the states, DC and Puerto Rico, the data suggest that several states receive a larger positive stimulus than does Puerto Rico. Table 4 provides a crude estimate of the impact of the demand stimulus provided by the flow of federal funds to Puerto Rico, the states and DC. The table shows the decline (or increase) in GDP for each state, DC and Puerto Rico that would result from changing the net flow of federal funds to zero – that is by moving to a situation where the federal funds flowing to each region equaled the federal taxes flowing from that region, assuming a multiplier of 2. (That is, \$2 of GDP would be lost for every \$1 reduction in the net flow of federal funds. It should be emphasized that this is only illustrative, but the relative impacts in Puerto Rico and the various states would be the same regardless of the value of the multiplier that is assumed. In reality, however, the multiplier for the different states would vary depending on the nature of federal expenditures and local conditions.)

For Puerto Rico, the impact would be large, with a reduction of GDP of 27.7 percent (the right hand column of Table 4). Or, putting things the other way, the net flow of funds that come to Puerto Rico can be viewed as increasing GDP by 38.4 percent over what it would be without the net inflow of federal funds. However, for seven states (to say nothing of DC) the impact on GDP would be larger. In this crude case, New Mexico's GDP would be 43.9 percent smaller without the federal funds; West Virginia's, 40.5 percent smaller; and Mississippi's 35.4 percent smaller. Certainly Puerto Rico's economy is stimulated by the net inflow of federal funds, but not as much as the economies of several states.

Regarding the potential negative impact of the flow of federal funds, the possibility of the pre-emption of other types of business activity because of federal procurement is not of significant relevance for Puerto Rico. But what about the impact of federal funds on work incentives?

A determination of the role of federal funds in affecting work incentives in Puerto Rico would require an examination of particular programs, how they are structured, and how they are implemented. Such an examination is beyond the scope of this paper. Burtless and Sotomayor and Enchautegui and Freeman have begun this task, and their analyses suggest the existence of a problem.

However, the data presented here – either the aggregate flow of funds or the flow of funds in particular broad categories – do not suggest that Puerto Rico presents a special case, a case of extreme overall reliance on federal funds in a manner that would undermine work incentives. The per capita federal funds received by each state, DC and Puerto Rico are independent of the per capita amount of taxes paid by each of these entities. Therefore it is the variation of *gross* federal expenditures in relation to per capita income, not the variation of *net* expenditures (federal expenditures minus taxes) that would have an impact (if any) on work incentives. The gross figures are those of Table 2. While the data in Tables 3 (and the data in the appendix tables) may be interesting and useful, they are largely irrelevant to the work incentives issue.

Table 4: Impact on Per Capita Gross Domestic Product of the States and Puerto Rico Assuming the Removal of All Net Federal Expenditures and a Multiplier Effect of 2, Fiscal Year 2004

<u>-</u>								
	GDP Per	State	Net Expend.	State	Adjusted GDP	State	Change	% Change
	Capita	Rank	Per Capita	Rank	Per Capita	Rank	in Rank	in GDP
Total U.S + P.R.	39,438		528		38,383			
10101 0.0 + 1 .11.	03,400		323		00,000			
District of Columbia	140,030	1	37,457	1	65,117	2	(1)	53.5%
New Mexico	33,439	41	7,348	3	18,744	49	(8)	43.9%
West Virginia	27,489	50	5,562	5	16,366	51	(1)	40.5%
Mississippi	26,561	51	4,700	8	17,161	50	1	35.4%
Montana	29,759	49	4,792	7	20,175	48	1	32.2%
Alabama	31,205	47	4,629	9	21,947	47	-	29.7%
Alaska	54,907	3	8,005	2	38,898	19	(16)	29.2%
North Dakota	35,771	34	5,157	6	25,457	43	(9)	28.8%
Puerto Rico	20,355	52	2,823	19	14,708	52	-	27.7%
Virginia	43,839	10	5,940	4	31,960	33	(23)	27.1%
Maine	32,840	42	4,175	12	24,489	45	(3)	25.4%
South Carolina	31,322	45	3,586	13	24,151	46	(1)	22.9%
South Dakota	38,526	22	4,389	10	29,747	38	(16)	22.8%
Kentucky	32,080	43	3,514	14	25,052	44	(1)	21.9%
Maryland	41,507	15	4,383	11	32,741	32	(17)	21.1%
Arizona	33,818	40	2,984	16	27,850	41	(1)	17.6%
Louisiana	35,473	36	2,887	18	29,698	39	(3)	16.3%
Hawaii	39,782	19	3,093	15	33,596	30	(11)	15.6%
Vermont	35,391	37	2,596	20	30,199	37	-	14.7%
Wyoming	47,563	6	2,980	17	41,603	13	(7)	12.5%
Idaho	31,228	46	1,887	21	27,453	42	4	12.1%
Oklahoma	31,740	44	1,858	22	28,025	40	4	11.7%
Utah	34,552	39	1,826	23	30,899	35	4	10.6%
Florida	35,027	38	1,677	25	31,674	34	4	9.6%
lowa	37,303	28	1,768	24	33,767	27	1	9.5%
Tennessee	36,735	31	1,557	26	33,620	28	3	8.5%
Missouri	35,771	35	1,381	27	33,010	31	4	7.7%
Kansas	36,164	33	1,282	28	33,601	29	4	7.1%
Indiana	36,785	30	1,019	29	34,747	26	4	5.5%
Oregon	37,449	26	916	30	35,617	25	1	4.9%
Pennsylvania	37,380	27	658	32	36,064	24	3	3.5%
New Hampshire	40,080	18	689	31	38,702	20	(2)	3.4%
Washington	40,795	16	525	33	39,745	15	1	2.6%
North Carolina	37,929	24	236	34	37,457	22	2	1.2%
California	42,325	13	(62)	35	42,449	11	2	-0.3%
Nevada	42,464	12	(129)	36	42,722	10	2	-0.6%
Rhode Island	38,722	21	(188)	37	39,097	18	3	-1.0%
Michigan	36,252	32	(225)	38	36,702	23	9	-1.2%
Georgia	38,477	23	(350)	40	39,176	17	6	-1.8%
Texas	40,160	17	(380)	41	40,921	14	3	-1.9%
Arkansas	30,048	48	(310)	39	30,668	36	12	-2.1%
Wisconsin	37,709	25	(473)	42	38,655	21	4	-2.5%
Massachusetts	48,734	5	(837)	43	50,407	6	(1)	-3.4%
Colorado	43,768	11	(906)	44	45,580	9	2	-4.1%
New York	47,162	8	(1,370)	46	49,901	7	1	-5.8%
Ohio	37,104	29	(1,181)	45	39,465	16	13	-6.4%
Nebraska	38,913	20	(1,385)	47	41,682	12	8	-7.1%
Illinois	41,981	14	(2,393)	48	46,767	8	6	-11.4%
Connecticut	52,080	4	(3,223)	49	58,525	3	1	-12.4%
New Jersey	47,168	7	(4,025)	50	55,218	5	2	-17.1%
Delaware	62,982	2	(7,010)	52	77,001	1	1	-22.3%
Minnesota	44,035	9	(5,639)	51	55,313	4	5	-25.6%

Source: Bureau of Economic Analysis: Regional Economic Accounts (Gross Domestic Product by State)
Puerto Rico data from Government Development Bank for Puerto Rico
Consolidated Federal Funds Report for Fiscal Year 2004, US Census Bureau

The data in Table 2 presenting "Federal Government Payments to Puerto Rico Per Capita as a Percentage of Per Capita Personal Income" do not show Puerto Rico as an outlier; it is not *the* exceptional region. Even looking at those categories of expenditure that might be associated with a negative work incentive – social security, Medicare and disability; other direct payments; and grants – in none does Puerto Rico rank at the top. Indeed, in the case of "other direct payments," Puerto Rico ranks 7<sup>th</sup>; this category includes "foods stamps" (actually the Nutritional Assistance Program), often referred to (e.g., in the *Times* editorial) as a major negative work incentive in Puerto Rico. The first category of Table 2, including disability payments, is one where negative work incentives might arise. Even here, Puerto Rico (16.1 percent) is not at the top of the list, ranking second to West Virginia (17.3 percent), and not far from Mississippi, Alabama and Arkansas (14.6 percent, 14.5 percent and 14.5 percent, respectively).

Although Puerto Rico's situation with regard to the flow of funds from Washington is comparable to that of several individual states, it is still possible that the Washington connection may have some negative impacts on the Puerto Rican economy – but it is also likely that these same negative impacts would exists in some of the states, e.g., West Virginia and Mississippi. In the next section, attention will be given to alternative ways in which the fiscal relation with Washington might be structured, ways that would have more positive impacts on Puerto Rico.

Here, however, it is useful to note that laying the blame for the malaise of the Puerto Rican economy on the flow of funds from Washington is not only problematic in itself, as argued above. In addition, such an explanation ignores numerous other factors affecting the low labor force participation rate and the weak performance of the island's economy. For example:

- The severe fiscal problems of the Puerto Rican government have created a degree of uncertainty that weakens private sector activity. Following the crisis of spring 2006 and the downgrading of Puerto Rican government bonds, the public sector has been limited in providing essential support for business in terms of infrastructure and other services.
- The continuing debate and uncertainty over Puerto Rico's political status undermines investment, as business continue to be unsure of the longer run 'rules of the game.'
- Economic policy emanating from Washington and not directly related to the flow of funds, has been problematic. After the early success of "Operation Bootstrap," in the third quarter of the last century, there has been no effective development policy for the island. Section 936, while yielding major gains for U.S. firms, did little to support Puerto Rican employment or economic growth.
- The large informal sector, while not unrelated to the incentives embodied in transfer payments, has broader roots, tied to the overall structure of the Puerto Rican economy and the low level of income. In this regard, Puerto Rico's experience is more reasonably compared to that of other parts of Latin America than to the states.

- Likewise, Puerto Rico's low level of labor force participation is partly explained by the role of women, perhaps more akin to that in low-income countries than to that in the states.
- The unusual connection to the economy on the mainland generates numerous problems for Puerto Rico, ranging from an apparent "brain drain" to a disadvantageous set of incentives regarding work and education.

Furthermore, there is a problem is explaining the slow growth of the Puerto Rican economy as a consequence of the low labor force participation rate, which in turn is seen by Burtless and Sotomayor as largely a result of the incentives associated with funds from Washington. It is not reasonable to explain a low *rate* of growth by a low and relatively stable *level* of labor force participation. Even if the low level of labor force participation were explained by the incentives embodied in transfer payments, that level has been relatively stable since the late 1970s and cannot explain the continuing slow growth of the economy since that time. <sup>14</sup>

Thus, beyond the analysis we have presented above, there is much more to an explanation of Puerto Rico's weak economic performance in recent years than the structure or size of transfer payments from Washington.

#### IV. Alternatives

Nonetheless, Puerto Rico does have serious economic problems. While it is not reasonable to attribute these problems to the *level* of the federal funds that flow to the island, the *form* of those funds may be a factor. The issues raised by Burtless and Sotomayor and by Enchautegui and Freeman, as well as by others, are relevant, notwithstanding the analysis we have developed above. The incentives embodied in various federal expenditures are important aspects of economic policy in general, and they may be of special importance in Puerto Rico even while they may only be a part of the problem.

The question is: What sorts of policies are most appropriate to improve the incentive impact of federal funds coming to Puerto Rico? Punitive policies such as those suggested by the *NY Times* in its reference to "shock therapy" cannot be taken seriously. They would, first of all, be counterproductive in that any positive incentive impact would likely be outweighed by the negative demand impact. Furthermore, as the discussion above indicates, punitive policies toward Puerto Rico could not be justified without similar policies being applied to the various states. Such policies would be more economically damaging to several states than to Puerto Rico (see Table 4) and are a political impossibility.

There are, however, positive policies that could be adopted in structuring the flow of federal funds to Puerto Rico. One of these has been given considerable attention in the CNE-

-

<sup>&</sup>lt;sup>14</sup> See Burtless and Sotomayor's figure on page 85.

Brookings volume, namely the extension of the Earned Income Tax Credit (EITC) to Puerto Rico. Making Puerto Ricans eligible for the EITC could have a considerable positive impact, especially if combined with an expansion in Puerto Rico of the Child Tax Credit (for which Puerto Ricans are now eligible only if they have three or more children). A second positive policy would be expanding the amount of federal procurement expenditures in Puerto Rico.

These sorts of policies have direct positive impacts, creating jobs and incentives to work. Also, by bringing more people into the work force and raising incomes, they have the potential indirect impact of reducing federal transfers in those categories that are often cited as creating the most problematic incentive effects – i.e., the Nutritional Assistance Program (food stamps) and Disability Payments (under SSI). Accordingly, in what follows, we examine each of these policy alternatives.

#### A. The Earned Income Tax Credit and the Child Tax Credit

The Earned Income Tax Credit (EITC) and Child Tax Credit (CTC) are currently not available to Puerto Ricans on the island. These tax credits are tied to the federal income tax, and Puerto Ricans on the island do not pay federal income tax on Puerto Rican source income. <sup>15</sup>

There are, however, good reasons to include Puerto Rico in these programs. A primary justification for the EITC has been to offset the regressive payroll taxes, and Puerto Ricans pay both Social Security and Medicare taxes. Also, both credits have been put in place and expanded in order to alleviate poverty by supplementing earned income and thus providing an incentive for people to draw a paycheck. The poverty rate in Puerto Rico is substantially higher than on the mainland, with about fifty percent of Puerto Ricans living below the poverty line. Furthermore, the EITC has been designed to encourage people to participate in the paid labor force, and, as emphasized above, Puerto Rico has an especially low labor force participation rate.

In addition, there is an issue of fairness. In 2006, a Puerto Rican single head of a household with two children and earning \$25,000 from work would have paid Social Security and Medicare taxes of \$1,912.50. A person living in the states with the same income from work and the same family circumstances – perhaps the sister of the person in Puerto Rico – would also have paid \$1,912.50 in Social Security and Medicare taxes. But the person living in the states would have received a tax rebate of \$3,627 because of the EITC and CTC. Both start off with \$25,000 in earned income. The person in Puerto Rico, after paying federal taxes, ends up with \$23,087.50. The person in the states ends up with \$26,714.50. 16

<sup>&</sup>lt;sup>15</sup> The EITC is available to Puerto Ricans if they earn incomes from work in the states and thus file federal income tax returns. The CTC is available to Puerto Ricans with three or more children, as noted above.

<sup>&</sup>lt;sup>16</sup> These figures were generated using TurboTax 2006.

The fact that Puerto Ricans on the island do not pay federal income tax has sometimes been cited to justify their exclusion from the EITC and the CTC. In fact, many recipients of EITC and CTC in the states do not pay any federal taxes simply because their incomes are too low. Furthermore, illustrating that there is no need to tie the credits to federal income tax payment, Puerto Ricans who have three or more children can claim the CTC by filing a federal tax form but paying no federal income taxes. The same procedure could be adopted for the EITC and for families with one or two children.<sup>17</sup>

Beyond its impact on individual families – the improvement of their living standards and moving them from welfare roles to paid employment – extending the EITC and CTC would provide a significant stimulus to the Puerto Rican economy. The stimulus would be both direct, by increasing consumer demand, and indirect, by encouraging a higher labor force participation rate. The impact from the expansion of consumer demand alone could raise overall income on the island by as much as three percent. (See Appendix II regarding the basis of this estimate.) Together, the infusion of funds and the greater engagement in productive work would make a major contribution towards transforming the island's economy out of relative stagnation and onto a healthy growth rate.

Our estimate of the impact of extending the EITC and CTC to Puerto Ricans on the island indicates that for 2006 the cost would have been approximately \$1 billion. As the Puerto Rican economy grows over the next decade, costs would decline slightly each year because a smaller share of families would be eligible for these tax credits. (The details of the procedures for these cost estimates are explained Appendix II.) This \$1 billion estimate does not take into account the degree to which extending these programs to Puerto Rico would raise the rate of economic growth on the island, as noted above through both direct stimulus and greater labor force participation. More rapid economic growth would raise incomes and move many Puerto Ricans to positions where they would no longer receive (or need) these credits. Thus, in a sense, the extension of the EITC and CTC to Puerto Rico would in effect be partially self-financing.

We have used an input-output framework to trace the demand impact of this additional \$1 billion. Because the most recent available input-output table for Puerto Rico is quite old, for 1992, this exercise should be taken as illustrative, indicating only orders of magnitude. The open input-output model was solved by assuming that the \$1 billion contribution to 2006 final demand was distributed according to proportions derived from the vector of consumer expenditures of the input-output data bank.

<sup>&</sup>lt;sup>17</sup> There is, however, an additional and different issue of fairness. Were these credits extended to Puerto Rico, the fact that Puerto Ricans do not pay federal income tax would make it necessary to enact an adjustment in their application on the island. In the states, when the income level of a family is high enough so that without the EITC and CTC the family would be paying some tax, the family's refund from these programs amounts to the credits minus the tax owed. Applied to Puerto Rico, where the family would not be libel for any federal income tax, the refund would be larger for any level of income (at higher levels of eligibility for the credits). It would seem appropriate, therefore, in extending the EITC and CTC to Puerto Rico that the refund be no greater than it would be for an equivalent family in states. In all the cost calculations discussed here, it is assumed that such a "cap" on EITC and CTC refunds would be enacted for Puerto Rico. (See the example in Appendix II.)

The exercise indicates that the resulting 2006 increase in total output would have been a \$1.47 billion. The direct and indirect increases in wage income and employment would have been \$320 million dollars and 15,474 jobs. Had the labor force remained unchanged, the additional employment would have reduced the unemployment rate of fiscal year 2006 by one percentage point (from 11.7 percent to 10.7 percent).

In terms of the impact on particular sectors, wholesale and retail trade, other services (especially professional services) and manufacturing would had greatly benefited in terms of jobs and income created. The impacts by sector are shown in Table 5.

TABLE 5

IMPACT OF EXTENDING EITC AND CTC TO PUERTO RICO, ASSUMING AN INITIAL COST OF \$1 BILLION, FISCAL YEAR 2006 (current prices)

	Final		Direct and Indirect	Direct and Indirect
Sector	Demand*	Output*	Employment	Income*
Agriculture	9,002.9	20,435.8	554	7,446.9
Mining and				
Construction	0.0	22,103.5	214	3,163.3
Manufacturing	171,548.4	317,184.4	1,565	61,105.8
Transport,				
Communications				0
And Public Utilities	77,881.2	117,944.4	1,287	40,701.4
Wholesale and Retail				
trade	336,916.7	342,072.5	4,406	73,735.1
Finance, Insurance, Real				
Estate	222,791.2	323,352.3	780	24,949.0
Other Services	158,712.5	286,506.9	5,894	84,659.8
Government	23,147.1	41,734.5	774	24,310.7
Total	1,000,000.0	1,471,334.3	15,474	320,072.0

<sup>\*</sup> in thousands of dollars

# **B. Federal Procurement Expenditures**

As pointed out above, Puerto Rico receives an especially small amount of funds from the federal government in terms of procurements. In terms of receipts per capita, Puerto Rico ranks behind all of the states and DC, receiving only 11.1 percent of the average in fiscal year 2004. When the figures are computed in relation to per capita personal income, only one state ranks below Puerto Rico (Delaware, with a relatively high income and a small amount of federal procurement); by this measure, Puerto Rico gets 30.3 percent of the average. (See Tables 1 and 2.) Federal procurement expenditures, as payments for goods and services, directly create jobs and bring people into the labor force.

While federal procurements are formally expenditures to meet particular needs of the federal government (and do serve those needs), it is widely recognized that they are distributed among the states in a political process. They are, moreover, often used to create jobs and bolster income in relatively low-income states. It is noteworthy, therefore, that Puerto Rico receives such a small share of federal procurement expenditures.

How would Puerto Rico be affected were it to receive a larger amount of these expenditures? In 2004, Puerto Rico received \$462 million in this category, or \$119 per capita. It seems reasonable to suggest that Puerto Rico's share of federal procurements should be what its economy could manage, and its economy is smaller than that of the average in the states. If Puerto Rico were to receive a share of federal procurements expenditures equal to that of states in relation to per capita GDP, the \$462 million would rise to \$2.088 billion, an increase of \$1.626 billion. Alternatively, if Puerto Rico were to receive a share of federal procurements expenditures equal to that of states in relation to per capita income (a substantially smaller measure of the capacity of the economy), the \$462 million would rise to \$1.391 billion, an increase of \$929 million.

We have then carried out two input-output experiments, increasing federal procurements as follows:

- To \$2,088 million, or an increase of \$1,626 million, representing what Puerto Rico would get if it got the same as the states on a per capita GDP basis
- To \$1,391 million, or an increase of \$929 million, representing what Puerto Rico would get if it got the same as the states on per capita income basis.

The above figures were distributed to the final demand vector of our input-output model by using proportions of 2004 procurement expenses of federal government by industrial sector. The results of the experiments are shown in Table 6 below.

TABLE 6
SUMMAR RESULTS OF TWO EXPERIMENTS:
INCREASING ACTUAL 2004 FEDERAL PROCUREMENTS FROM PUERTO RICO
BY \$1,626 AND \$929 MILLION, RESECTIVELY
(thousands of 2004 dollars)

	Actual Final Demand Procurement, 2004	First Experiment: Increasing Procurements by \$1,626 million	Second Experiment: Increasing Procurements by \$929 million
Procurement Assigned to Final Demand	462,000	1,626,000	929,000
Demand	·	, ,	,
Output Generated	765,935.3	3,461,629.8	2,306,095.3
Direct and Indirect			
Employment	6,290	28,428	18,939
	1		
<b>Direct and Indirect Income</b>	125,162.4	565,669.3	376,842.0

Both experiments indicate that the impact on increased federal procurements expenditures on employment would have been quite significant. In the first experiment, with the larger increase in federal procurement expenditures, the direct and indirect employment increase amounted to 28,428. If the labor force had remained constant at 1,360,000, employment would have increased from 1,206,000 to 1,234,428, reducing the unemployment rate from 11.4 percent to 9.3 percent. In the second experiment the unemployment rate for fiscal year 2004 would have been reduced from 11.4 percent to 10 percent. (As with the experiment reported above on the impact of EITC and CTC, 1992 input-output data were used here; thus these results should be viewed simply as illustrating orders of magnitude.)

Gross Domestic Product is approximately 50 percent of gross output (intermediate plus final demand). Based on this percentage, in the first experiment GDP would have increased from 79,209.4 to 82,838.03. From 2003 to 2004 the rate of increase of GDP (at constant prices) was 3.0 percent. In the first experiment, however, the GDP increase would have been 5.4 percent, or 2.4 percent more than the actual figure. These results assume that the entire change of procurement and the impact would take place in one year, 2004; this is an unrealistic assumption, of course, but illustrates the degree of adjustment would ultimately take place.

As with the impact of extending the EITC and CTC to Puerto Rico, this infusion of federal expenditures could yield a substantial increase in the level of economic activity.

While increased federal procurements do not embody the explicit work incentives that are embodied in tax credits, they are certainly employment generating.

#### V. Conclusions

The data and discussion presented here do not support the assertion that Puerto Rico is the unusual case, the extreme exception, with regard to its receipt of federal funds. When compared to the situation of the various states and DC, by none of the measures presented here does Puerto Rico stand out alone; by few measures is it at the top of the list, and by many measures it is at the bottom. Also, with regard to simply the transfer payments component of the funds that flow from Washington to Puerto Rico, the term "generous," with all its implications, does not seem appropriate.

Furthermore, if a major reason for the federal government to provide funds to states and other localities is to generate a greater degree of income equality across the country – a convergence of income levels – then Puerto Rico and the low income states (several of the highest ranking states in Table 3) will necessarily get larger amounts of federal funds. Thus it is important to recognize the fact that Puerto Rico does not receive more federal funds, in spite of the ostensible equalizing goal of federal expenditures and in spite of the island's low level of income relative to the states.

Of course what distinguishes Puerto Rico in any comparisons with the states is that it is not a state. While the flow of funds from Washington to the various sections of the country is in part determined by general goals, such as the goal of achieving a convergence of incomes, it is also determined politically, by the influence of each state's representatives in Congress and by the concern of the Executive for the popular vote in each state. Puerto Rico does not have representatives in Congress and Puerto Ricans do not vote in presidential elections. Thus the fact that Puerto Rico does not receive more federal funds – especially in the salaries and wages and procurement categories – should be no surprise. <sup>18</sup>

There are ways that the form of Puerto Rico's receipts from the federal government could be improved, providing a better foundation for the economic development of the island. Such improvement could be achieved by positive rather than punitive changes. In particular, the extension to Puerto Rico of the Earned Income Tax Credit and the Child Tax Credit would be a good start, and this start could be followed by an increase in Puerto Rico's share of federal procurement expenditures.

<sup>&</sup>lt;sup>18</sup> The generally high ranking of West Virginia in the various measures discussed above is perhaps a good illustration of the importance of political representation in affecting the flow of federal funds. Its ranking might be dubbed "The Byrd Effect," though other factors are surely involved.

## Appendix I

# Net Receipts of Federal Funds: Details on "The Highest Ranking Recipient States and Puerto Rico

Tables A1, A2 and A3 present additional data on per capita net receipts of federal funds for Puerto Rico and "the highest ranking recipient states". "The highest ranking recipient states" in these three tables are taken from Table 3; they are the ten states that receive the largest net amount of federal expenditures per capita – i.e., total federal expenditures per capita going to the state less total taxes per capita going to the federal government from the state.

Table A1, presents the data of Table 3, net receipts of federal funds per capita, broken down by major categories. The column at the far right, column 5, shows the ten highest ranking states in order, 2 through 11 (with DC, number 1 in Table 3, excluded) followed by Puerto Rico at 19. The first column in Table A1 shows the total payments for "retirement, disability, and Medicare" received in a state or Puerto Rico minus the total federal taxes paid by that state or Puerto Rico. The columns are then additive, moving from left to right, and the pattern and ranking are tracked for the ten highest ranking recipient states as shown in column 5. Thus in column 1 of Table A1, in fiscal year 2004 West Virginia's per capita receipt of payments in the category "retirement, disability and Medicare" exceeded per capita all taxes paid to the federal government by \$1,588; for Puerto Rico, the figure was \$724; for Mississippi \$487, and for Montana \$26. For all other states (and DC), the figure was negative – that is, they paid more in taxes of all sorts to the federal government than they received from the federal government in this one category. In Column 2, the per capita receipt of payments in the first two categories combined (retirement, disability and Medicare plus other transfer payments) for West Virginia exceeded per capita all taxes paid to the federal government by \$4,042; for Puerto Rico, the figure was \$2,427. For these two categories taken together Puerto Rico's ranking dropped to 8<sup>th</sup>.

In Table A2 the figures of Table A1 are presented as a percentage of state (or Puerto Rican) Gross Domestic Product per capita, and in Table A3 the figures of Table A1 are presented as a percentage of Personal Income per capita. <sup>19</sup> In these tables, Puerto Rico's relatively low income and Puerto Rican's lack of federal income tax liability combine to move the island well up in the rankings.

However, even in Table A3, which presents the data in a manner that makes Puerto Rico's ranking relatively high, the island does not stand as an outlier, distinct from high recipient states. In particular, Puerto Rico does not rank number one for the first and largest category of expenditures – retirement, disability, and Medicare. Furthermore, Puerto Rico drops out of the number one position when all federal wages and salaries and procurements are taken into account. Also, for all categories of expenditures, Puerto Rico's situation

\_

<sup>&</sup>lt;sup>19</sup> The figures for Puerto Rico in Tables A2 and A3 are substantially different because GDP in Puerto Rico is much greater than Personal Income (or Gross National Product) because such a large share of Puerto Rico's GDP is the profits of non-Puerto Rican based firms. In 2004, GNP was about 64 percent of GDP in Puerto Rico.

overall is not dramatically different from that of some of the "highest ranking recipient states;" overall Puerto Rico trails New Mexico (with DC in the number 1 position) and is nearly on par with Alaska and West Virginia.

Table A1: The Ten Highest Ranking Recipient States and Puerto Rico, Ranked by Total Net Per Capita Federal Expenditures; and the Ranking of those States and Puerto Rico when the Various Categories of Federal Expenditures are Factored In - Fiscal Year 2004\*

	(1)		(2)		(3)		(4)		(5)	
	Net Retirement, Disability + Medicare	State Rank	(1) + Other Transfers	State Rank	(2) + EITC + CTC	State Rank	(3) + Salaries and Wages	State Rank	(4) + Procure- ments	State Rank
Average U.S + P.R.	(3,496)		(1,500)		(1,292)		(549)		528	
Alaska	(2,899)	28	2,593	7	2,775	7	5,411	2	8,005	2
New Mexico	(34)	5	2,862	4	3,121	5	4,209	5	7,348	3
Virginia	(2,746)	26	(1,182)	29	(986)	29	1,204	20	5,940	4
West Virginia	1,588	1	4,042	1	4,240	1	4,988	3	5,562	5
North Dakota	(1,160)	12	2,940	3	3,123	4	4,364	4	5,157	6
Montana	26	4	3,001	2	3,203	2	4,159	6	4,792	7
Mississippi	487	3	2,827	5	3,162	3	3,883	7	4,700	8
Alabama	(59)	6	1,893	10	2,181	9	2,951	9	4,629	9
South Dakota	(1,025)	11	2,628	6	2,829	6	3,821	8	4,389	10
Maryland	(3,808)	37	(1,442)	34	(1,253)	34	640	25	4,383	11
Puerto Rico	724	2	2,427	8	2,440	8	2,704	11	2,823	19

<sup>\* &</sup>quot;Total Net Per Capita Federal Expenditures" are total federal expenditures going to a state or Puerto Rico less all taxes paid to the federal government from that state or Puerto Rico. Ranking is based on Table 3. See text for further explanation.

Table A2: Net Per Capita Federal Expenditures of the Ten Highest Ranking Recipient States and Puerto Rico, Expressed as a Percenage of Gross Domestic Product Per Capita - Fiscal Year 2004\*

	(1)		(2)		(3)		(4)		(5)	
	Net Retirement, Disability + Medicare By GDP	State Rank	(1) + Other Transfers By GDP	State Rank	(2) + EITC + CTC By GDP	State Rank	(3) + Salaries and Wages By GDP	State Rank	(4) + Procurements By GDP	State Rank
Average U.S + P.R.	-8.9%		-3.8%		-3.3%		-1.4%		1.3%	
Alaska	-5.3%	18	4.7%	11	5.1%	11	9.9%	8	14.6%	7
New Mexico	-0.1%	5	8.6%	5	9.3%	5	12.6%	5	22.0%	2
Virginia	-6.3%	24	-2.7%	29	-2.3%	29	2.7%	23	13.5%	10
West Virginia	5.8%	1	14.7%	1	15.4%	1	18.1%	1	20.2%	3
North Dakota	-3.2%	12	8.2%	6	8.7%	6	12.2%	6	14.4%	8
Montana	0.1%	4	10.1%	4	10.8%	4	14.0%	3	16.1%	5
Mississippi	1.8%	3	10.6%	3	11.9%	3	14.6%	2	17.7%	4
Alabama	-0.2%	6	6.1%	8	7.0%	8	9.5%	10	14.8%	6
South Dakota	-2.7%	10	6.8%	7	7.3%	7	9.9%	7	11.4%	13
Maryland	-9.2%	37	-3.5%	33	-3.0%	33	1.5%	25	10.6%	15
Puerto Rico	3.6%	2	11.9%	2	12.0%	2	13.3%	4	13.9%	9

<sup>\*</sup> The "highest ranking recipient states" are those from Table A1.

Table A3: Net Per Capita Federal Expenditures of the Ten Highest Ranking Recipient States and Puerto Rico, Expressed as a Percentage of Personal Income Per Capita - Fiscal Year 2004\*

	(1)				(3)		(4)		(5)	
	Net Retirement, Disability + Medicare By Personal Inc.	State Rank	(1) + Other Transfers By Personal Income	State Rank	(2) + EITC + CTC By Personal Income	State Rank	(3) + Salaries and Wages By Personal Income	State Rank	(4) + Procure- ments By Personal Income	State Rank
Average U.S + P.R.	-10.7%		-4.6%		-4.0%		-1.7%		1.6%	
Alaska	-8.5%	27	7.6%	8	8.1%	8	15.9%	5	23.5%	4
New Mexico	-0.1%	5	10.9%	4	11.9%	4	16.1%	4	28.1%	2
Virginia	-7.6%	22	-3.3%	29	-2.7%	29	3.3%	22	16.4%	10
West Virginia	6.2%	1	15.7%	2	16.5%	2	19.4%	3	21.6%	5
North Dakota	-3.9%	13	9.9%	6	10.6%	6	14.8%	8	17.4%	7
Montana	0.1%	4	10.9%	5	11.6%	5	15.0%	7	17.3%	8
Mississippi	2.0%	3	11.5%	3	12.9%	3	15.9%	6	19.2%	6
Alabama	-0.2%	6	6.8%	9	7.9%	9	10.7%	10	16.7%	9
South Dakota	-3.4%	10	8.7%	7	9.4%	7	12.7%	9	14.5%	11
Maryland	-9.6%	31	-3.6%	30	-3.2%	31	1.6%	26	11.1%	15
Puerto Rico	6.1%	2	20.5%	1	20.6%	1	22.8%	2	23.8%	3

<sup>\*</sup> The "highest ranking recipient states" are those from Table A1.

# Appendix II – Estimating the Aggregate Fiscal Impact of Extending the Earned Income Tax Credit and the Child Tax Credit to Puerto Rico

- 1. As a basis for the cost estimates, data were obtained from the Puerto Rican Junta de Planificación and the *Statistical Abstract of the United States*. These data for Puerto Rico included: total personal income, population, number of families, average family size, number of families with children under 18, number of two families with two married parents present and two children under 18, number of families headed by a female with two children under 18. For 2006, however, these data were not yet available. Estimates were obtained for 2006 by assuming that the growth rate of the previous two years was maintained (in the cases of personal income and population) and assuming that the proportional breakdown of the population did not change (for the other categories).
- 2. From "Development and Income Distribution: The Case of Puerto Rico" by Orlando Sotomayor (*World Development*, 32:8, 2004), data were obtained on income distribution by deciles for 2000. It was then assumed that the distribution of income was the same in 2006. Sotomayor's data are for households, they were used here as proxy for family income distribution. It was assumed that for families with two married parents present, it was assumed that they were spread across the income distribution in the same manner as families in general. For families headed by a single female parent, it was assumed that all were in the bottom seven deciles of the income distribution, with one-seventh of these families in each of those decile groups.
- 3. With the data on total personal income and population, per capita personal income was calculated. Using data on average family size, average family income was obtained; this figure was multiplied by the number of families to obtain total family income (which was 90 percent of total personal income). Using the figure for total family income and the distribution data, the total income received by each decile of the families was computed. Then, dividing this figure by the number of families in each decile, the average income received in each decile group was obtained.
- 4. For each such decile average, TurboTax for 2006 was used to calculate the federal refund that would come to each family (two parent and one parent families separately), with the assumption that all families had had two children. This average federal refund figure was then multiplied by the number of families in each decile category to obtain the total refund for each decile group. The total refunds for each decile group two parent and single parent were then added to obtain the total refund for the year.
- 5. However, as pointed out above (see footnote 17), on the mainland, when the income level of a family is high enough so that without the EITC and CTC the family would be paying some federal income tax, the family's refund from these programs amounts to the credits minus the tax owed. Applied to Puerto Rico, where the family would not be libel for any income tax, the refund would be larger for any level of income (at higher levels of eligibility for the credits). It would seem appropriate, therefore, in extending the EITC

and CTC to Puerto Rico that the refund be no greater than it would be for an equivalent family in states. In all the cost calculations discussed here, it is assumed that such a "cap" on EITC and CTC refunds would be enacted for Puerto Rico.

#### References

- Bureau of Economic Analysis, U.S. Department of Commerce, "Regional Economic Accounts," available on-line at http://www.bea.gov/index.htm.
- Burtless, Gary and Orlando Sotomayor. 2006. "Labor Supply and Public Transfers," in Collins et al (2006).
- Collins, Susan M., Barry P. Bosworth, and Miguel A. Soto-Class. 2006. The Economy of Puerto Rico: Restoring Growth, Center for the New Economy and the Brookings Institution, San Juan and Washington.
- Economist. 2006. "Trouble on Welfare Island," The Economist, May 25
- Enchautegui, Mariá E and Richard B. Freeman. 2006. "Why Don't More Puerto Rican Men Work? The Rich Uncle (Sam) Hypothesis," in Collins et al (2006).
- New York Times. 2006. "Puerto Rico, an Island in Distress," Editorial, *New York Times*, October 23.
- Sotomayor, Orlando. 2004. "Development and Income Distribution: The Case of Puerto Rico," *World Development*, 32:8.
- U.S. Census Bureau. 2005. Consolidated Federal Funds Report for Fiscal Year 2004. Washington. December.