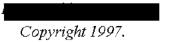


# Political Status as an Economic Issue:

Puerto Rico's Failure to Converge with the US under Commonwealth Status



# Outline

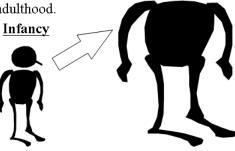
- Introduction
- Convergence Theory: An Overview
- Evaluating Puerto Rico's Economic Performance
- Why Puerto Rico has not Converged with the U.S.
- The Current Status as a Block to Convergence
- The Cost of Commonwealth Status to Puerto Rico
- Conclusions



#### Convergence Theory: An Overview

 An analogy: An economy's steady state is like the final height to which a person grows. Convergence is the speed of an economy's movement to its steady state.
 Adulthood

 An economy grows faster during the early transition to its steady state, like a person grows fast in infancy and slows as he/she reaches adulthood.





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## Convergence Theory: Evidence from the U.S.

 Barro and Sala-I-Martin (1992) analyzed economic growth in the 48 states from 1900 to 1980 and found a rate of convergence of 2 percent a year.

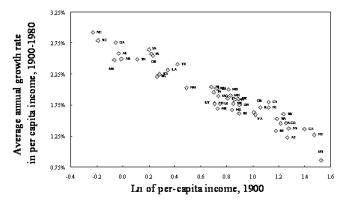
Key finding: The poorest states in 1900 have grown twice as fast as the wealthier states, and have caught up over time.

For, example: South Carolina was the poorest state in 1929, and had only 22,4% of the per capita income of New York. Through faster growth, this ratio had increased to 71,8% by 1990.



#### Convergence Among U.S. States, 1900-1980

In the U.S., poorer states have grown faster than wealthier ones and catch up with the rest of the economy over time.





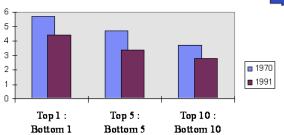
Source: Barro and Sali-I-Martin (1992), "Convergence," Journal of Political Economy, 100 (April): 223-251.

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### Convergence Theory: Evidence from Europe

Integration in the European Union has closed the gap between the least developed regions and the most developed regions.

#### Convergence in the EU, 1970-1991



The difference between the per capita income of the wealthiest EU regions and the poorest has declined since 1970.

Ratio of Wealthy to Poor Regions, in terms of GDP per capita



Source: Robert Leonardi, (1996) Covergence, Cohesion and Integration in the European Union, Table 4.1, page 91

#### Portugese Convergence with the European Union

Since 1950, Portugal has closed the gap with the EU, measured in the difference between the GDP per capita in the EU and Portugal.





Convergence has been particularly quick since Portugal became a member of the EU in 1986.



Source: Barros and Garoupa (1996), "Portugal-European Union Convergence: Some Evidence," European Journal of Political Economy, 12(1996): 545-553, Figure 1, drawing on data from the OECD and Summers and Heston (1992).

# Evaluating Puerto Rico's Economic Performance

**Question**: Has Puerto Rico been converging (closing the income gap)) with the United States as neoclassical growth theory, predicts?



# Evaluating Puerto Rico's Economic Performance

Answer: No. Puerto Rico grew, slower, than predicted by its initial income level, even after controlling for other, relevant factors.



# Evaluating Puerto Rico's Economic Performance

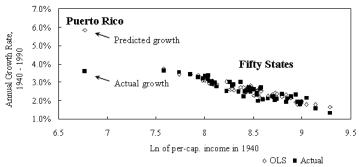
Methodology: "Panel Data Regressions?" with a sample of the 48 mainland United States plus Puerto Rico and Hawaii for the period 1940-1999.

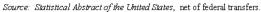
(Source: Statistical Abstract of the U.S., figures net of federal transfers)



#### Puerto Rico and the U.S. Convergence Frontier.

Puerto Rico's actual growth was *almost 3 percentage points less* than the predicted growth rate of 6.0%, given its income level in 1940.







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#### Why has Puerto Rico not Converged with the U.S.?

- 1. Lower education level?
- 2. Government's higher share of income?
- 3. Lower level of federal transfers per capita?
- All three controlled for in analysis, and can not explain lack of convergence.
- 4. Difference in technology in Puerto Rico?
- Unlikely given strong economic integration with U.S.





# Commonwealth Status Has Kept Puerto Rico from Converging with the U.S.

Hypothesis: Statehood really makes a difference.

Commonwealth status has prevented convergence through

- (1) uncertainty over "rules of the game" for investors,
- (2) incomplete integration with the U.S. As a result, mainland investors, corporations, and ratings agencies, consider Puerto Rico a "foreign" rather than "domestic" location.
- (3) making "tax incentives" the prime rationale for economic strategy and investment.



#### Testing the Effect of Statehood on Growth in the U.S.

Methodology, Compare the historical economic growth of U.S. territories with states to determine whether statehood matters.

"Growth Panel Regression Analysis" of the economic growth of all U.S. states and territories, from 1880 to 1940.



Results. Statehood does matter. The economies of U.S. states grew fully 2 percentage points faster than territories.



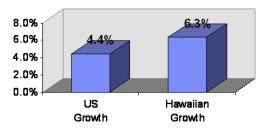
<sup>1</sup>Data series from Barro and Sali-I-Martin (1992), "Convergence," Journal of Political Economy, 100: 223-251.

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#### Hawaii: Statehood and Convergence with the U.S. Economy

 After statehood, the Hawaiian economy began to converge with the U.S., grew almost 2% faster than, and began to catch up with, the more affluent U.S. economy.

US vs. Hawaiian Economic Growth Rates, 1959-1973



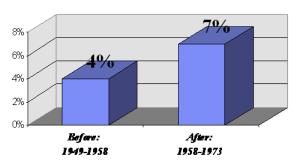
Note: As measured by average real annual growth in gross national product, U.S., and gross state product, Hawaii, during the period, 1959 -1973.



#### Hawaii: Faster Growth as a State than a Territory

Hawaii grew significantly faster as a state than as a territory.

#### Hawaiian Economic Growth Before and After Statehood

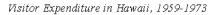


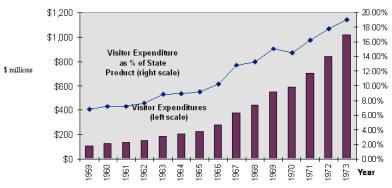


Source: Robert C. Schmitt, Historical Statistics of Hawaii, Table 6.1. "Gross State Product: 1901 to 1975" adjusted for inflation using the Honolulu Consumer Price Index.

#### Hawaii: Expansion of the Tourist Industry under Statehood

• Visitors to Hawaii increased at a 20% annual rate and the tourist industry expanded at a 15% annual rate in the fifteen years following statehood.







Source: State of Hawati Data Book, 1996, Table 7.21, "Estimated Visitor Expenditures: 1951-1995."

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#### The Costs of Commonwealth Status for Puerto Rico

- As a commonwealth, Puerto Rico has experienced slower growth than it would converging to the United States as a full state.
- By preventing convergence, commonwealth has imposed a severe opportunity cost on the average Puerto Rican.

Average Puerto Rican would have earned **\$6000 more** per year in 1994.

and

He/she would have earned a total of \$111,000 more since 1955

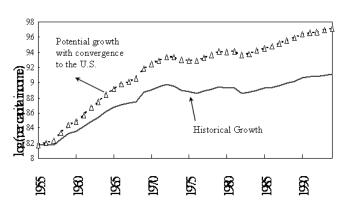
*if* Puerto Rico had been converging with the U.S. like the 50 states.



Note: Figures assume a conservative 3.7% rate of convergence with Mississippi

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# Per Capita Income in Puerto Rico, 1955-1994: The Opportunity Cost of Commonwealth Status



Note: Potential growth with convergence to the U.S. assumes a conservative rate of convergence rate of 3.7% to the steady state of Mississippi.



#### **Conclusions**

- 1. Puerto Rico has not been converging, or catching up with the United States as predicted by neoclassical growth theory.
- 2. Since 1940, Puerto Rico's actual growth rate was *almost 3 percentage* points lower than the predicted growth rate of 6.0%, had it been converging with U.S. states.
- 3. Commonwealth status has been a drag on Puerto Rico's full convergence with the U.S. economy. Incomplete integration, uncertain rules of the game for investors, and the use of tax gimmicks to drive investment and economic strategy have blocked convergence.



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#### Conclusions.

- Political status does affect economic growth and convergence. U.S. territories have grown more than 2 percent faster when they became states.
- 5. By preventing convergence, statehood has exacted a severe opportunity cost on the U.S. citizens living in Puerto Rico. If Puerto Rico had become a state instead of a commonwealth, the average Puerto Rican would have earned \$6000 more per year in 1994.
- 5. Statehood will be even more critical to Puerto Rican economic growth in the future. In this age of globalization, the expansion of NAFTA, and the eventual normalization of relations with Cuba, Puerto Rico's once priveleged trade status is no longer a source of comparative advantage. The island also faces increasingly intense competition for investment